

Scholar

- 1 University Merit Scholarship holder, University of Roorkee, (1965-69)
- 2 IFCI Award for Doctoral Thesis at IIM, Ahmedabad. (1977-78)
- 3 ICSSR Research Grant for Doctoral Thesis at IIM, Ahmedabad
- 4 Fastest Promotion to Professorship at IIM, Lucknow (1987)
- 5 MHRD Biggest Research Grant in the Year 2003-2006
- 6 Over 50 Solo Research Papers

Research/ Conference Papers/Cases

RP120	Sectoral Moulds in Management, WP N0.1, IIML, 1993
RP121	A Study of Indian Foreign Collaborations, WP No.10, IIML, 1994
RP122	Perception of European Executives about India as a Business Partner, WP 11, IIML, 1994
RP123	Determinants of the Ex- post Performance of Mergers & Acquisitions: A Case Study, WP. No. 7, IIML, 1994
RP124	Learning by Doing: An Experiment on Case Writing as a Pedagogical Tool", WP No.8, IIML, 1994
RP125	A Survey on the Usage and Development of Case Material for Management Education and Training in
RP126	Grooming the Strategists: The HRD Challenge, WP 12, IIML, 1994
RP127	Imperative, Challenges and Task Requirements of Becoming a Global Player, WP No. 4, IIML, 1997
RP128	Imperative, Challenge and Task requirements of New Product Development
RP129	Making the Crippled Dance, WP No. 2000/ 05, IIML, 2000
RP130	Exit or Renaissance, WP No. 2000/ 07, IIML, 2000
RP131	New Product Development: Imperative, Inhibitors and Coping Strategies
RP132	New Product Development: Key challenge to Indian Firms in the Liberalised Era
RP133	Meeting the Challenge of a Borderless Economy: Needed a Policy Shift? WP No. 2000/ 14 IIML, 2000
RP134	Indian Business Ventures Abroad, WP 2001/ 21, IIML 2001
RP135	An Experiment on Using Live Case Method in India
RP136	To Wind up or to Run (Case Study)
RP137	Fallout of Liberalisation: Performance of Indian Industry in Post-liberalisation
RP138	From Business of Education to Education of Business: Emerging Challenges to Management Education
RP139	From Tool Down to Retooling: Emerging Challenges to Labour and Unions In the LPG Era
RP140	Foreign Collaborations in India: A Study of Patterns In the Pre and the Post- liberalisation Era
RP141	International Tourism in India: Strategic Significance, Gaps and Vulnerabilities.
RP142	Corporate Leaders of India: A Study of Their Contribution and Performance in the Post Liberalisation Era
RP143	How Levelled is the Playing Field: Strategic Disadvantages of Developing Countries- the Case of India
RP144	Fragility of Indian Corporate Sector
RP145	Patterns of Corporate Tax Payments
RP146	Adequacy and Effectiveness of Indian Tourism Websites for International Tourism in India
RP147	Competition, Competitiveness, Dependence and Sovereignty
RP148	Frightening Developments in Foreign Trade and Balance of Payments: Do we have necessary and effective
RP149	Economic Emergency: Was it a Hoax Call?
RP150	Lessons from Coal Block Allocations

RP151	Strategic Gaps in Make in India Call
RP152	Strategic Significance of Integrative Thinking
Miscellaneous (Rare) Papers	
RP155	Public Sector Enterprises: Should We Close Them Down? "June 30", 1971
RP156	Designations
RP157	Magnetic Amplifier
RP158	Biased Analysis of Public Sector "Indian Express", April 19, 1978
RP159	Need for a Systematic Approach to Understand Sickness of Firms "Lok Udyog", May 1978
RP160	Top Executive Pay Parity, "Lok Udyog", June 1979
RP161	Problems of Internal Change Agent In Public Sector, Indian Management, Aug. 1981
RP162	Enterprise Autonomy · Myths and Realities "Vikalpa", Vol. 6, Nos. 3 & 4, July & October 1981
RP163	Patterns of Diversification in Large Indian Enterprises, "Vikalpa", Vol. 7, No. 1, January 1982
RP164	Motivational Strategies in Indian Corporate Sector Lok Udyog, May, 1982
RP165	How General is the General Management Function? :Indian Management", August 1982
RP166	Organisation Climate in Indian Corporate Sector:Some Empirical Findings "Managerial Psychology" Sept.
RP167	Problems in Designing Information Systems for Commercial Banks, Lok Udyog, Jan. 1983
RP168	Executive Mobility: Challenges in the '80s "Economic Times", Jan, 23, 1983
RP169	Theory and Practice Gulf in Designing Human Behaviour:Who is the Culprit? "Lok Udyog", Dec. 1983
RP170	Japanese Management: It's Relevance to Indian Firms Financial Express Aug.2, 1984
RP171	Corporate Planning & Stages of Corporate Development Economic Times May 6, 1984
RP172	Situational Factors in Management of Change, "Financial Express", November 1984