STRATEGIC MANAGEMENT FORUM

The Forum was born in 1997, on the request of participants of the First Faculty Development Programme on Strategic Management. With the support of some 15 odd volunteer faculty members form some leading management institutions in India it gathered momentum in 1999, when in the second Conference some volunteer gathered there suggested to increased membership. One of them offered to have next annual conference at his (another leading) institution. He also sought membership of his institution. Encouraged by this Dr. Krishna Kumar asked the new Director of his own Institution about institutional membership, who readily consented for the same. The Director of the Institute where 1999 Conference was held, also consented to be Institutional members. Finally, the four leading institution of the country, where 2001 conference was being held also consented for the same. Thus, the top four management institutions of India became member.

Having four leading institutions in the country as member and doing nothing more than an annual conference, Dr. Kumar thought of spreading its wings and the Forum organized first of 4 Seminars on WTO, jointly by the top four institution, something happening for the first time in history, in which not only a large number of academic delegates came, but for the first time Directors of five out of six leading institutions established by MHRD, attended for full two days. Dr. Kumar felt, such kind of meaningful academic initiatives can be extremely useful for the country.

A year later, in the 6th Convention, two volunteers thought of starting Management Teachers Programme for grooming teachers in Strategic Management Teachers, an area of acute faculty shortage in the country, these institutions themselves were facing the pinch. Strategic Management course was compulsory in curriculum of management education, and close to 2000 management institutions were conducting MBA course in one or the other form. Strategic Management courses were being taught at many places by faculty members who themselves not undergone even one, leave alone 4-5 courses, of the discipline. None of the institutions in the country were any faculty development programme in SM area. But on being requested seven nine leading institutions extended support, conducting one weeklong programme each in different subjects of the SM area. A faculty member who attended the foundation and 5 elective courses was awarded a six-course completion certificate.

The Objectives of the Forum

1. To be a Platform of Management Teachers, for Management Teachers by Management Teachers to meet the Growing Requirements of

Management Education in Strategic Management Discipline

- 2. To help Management Teachers meet once in a year and:
 - · Discuss research findings
 - · Gather research agenda
 - · Find partners for major research works,
 - · Share problems being faced (and develop action plan/joint Agenda for resolution thereof) in:
 - a) Teaching SM
 - b) Training in SM
 - c) Course material for the same

The Forum did not want to touch of executive training and consulting in SM area, lest it jeopardises the fragile cooperation formed for drawing faculty support from leading institutions, who may think Forum is encroaching in their revenue generating activities and withdraw support for a national cause.

Salient Features of the SM Forum

The salient features of the Forum were,

- Organised Management Teachers Programmes, Seminar, Conferences etc. through joint/ collaborative action (alliance of leading institutions)
- Organised them at low cost (INR 5000 for a weeklong programme in 2004, against typical INR 15000 for same programme by the same institutions) by reducing costs using idle capacity and using unique Indian sacrifice model-
 - Faculty members did not charge any honorarium,
 - Host institutions charged concessional rates/ give free many facilities,
 - Participants/ sponsoring bearing registration fee/ travel,
 - AICTE giving token grant,
 - Beneficiary institutions fully / partly sponsor faculty/ grant leave etc.
 - Board members coordinators doing voluntary job.
- Strange, it may look, but there was no employee, no physical asset in the Forum, except a computer a of its own
- A truly All India Collaborative Network of stakeholders

Rise of the Forum

The fragile Forum survived the initial hiccups after the birth. In next 4 years later it got little strength and started making significant contribution in area of strategic management through research, case writing, faculty development programmes for grooming specialized faculty for teaching strategic management in various management institutes. In just 10 years

<u>close</u> to 100 faculty members had undergone 6 -9 courses. Close to 200 faculty members had attended 4 or more courses and over 300 faculty members had attended at least 3 courses, enough to be able to teach at least compulsory SM course in various MBA / PGDP programmes of management schools in India, meeting about 10% of total requirements.

Given that a typical FPM (Doctoral) student in IIMs undergoes six courses in his area, of specialisation, the MTP programmes had helped equivalent to 300 FPMs among faculty in various management schools in the country, in acquiring knowledge imparted in the class room in the SM area, in a little over 10 years. through **collaborative** efforts under the aegis of SMF. A mammoth task, which could not be undertaken by any leading institute set up by MHRD (who were entrusted with the responsibility) by following competitive strategy. And sadly enough, cooperative strategy is not in the curriculum of most management schools of the country.

Besides, over 1100 delegates had attended SM Conferences in which over 750 research papers / case studies were presented. It also encouraged 5 other conferences on competitiveness. A total of 7 books had also come out of it.

In The year 2016, 13 management schools (where SMF faculty participants were working) celebrated <u>Foundation Day</u>, organizing various academic events..



FDP That Led to Formation of SMF (Jan. 22-27, 1996)





First Annual Conference Jan. 27-29, 1999

Strategic Management Forum

The Power of Cooperation

	Contribution of Variou (Up to April 201	Strategie Management Forum				Events Conference Conventions/ Seminars/ MTPs									
SM Forum: Management Teachers Programmes					MTP Programmes' Coordinators				SI No	Sl No Evert Denils Year Days Institute Delec					
	Contributo					rregrammes	Coordinators		1	Lst Confe		1997		IIML	45
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	Institute	Foundation E	oundation Blootive Total						3	3rd Conf	erence	2000	3	IIMC	40
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									16	16th Con	vention	2013	3	IIMK	73
No.	Title of the Courses	#ofPartici	Prgs	Institute		97.1	200	1	17	17th Com	vention	2014	3	IIMC	30
						218v 5042c		Olit Efficient	18	18th Com	vention	2015	3	HFT	35
1	Designing Org. for Uncertain Environmen	40	- 5	XLRI		- 50			19	19th Con	vention	2019	3	HML	41
2	Inno. & Tech Ste	126		LOI :	67 FDPs Organised, while				20	20th Con	vention	2018	3	IBAT	50
3	M&A	137	- 9	IBMA,IBMC	it was difficult to do one every a year				21	WIO Se	niner 1	2001	2	IIML	8
4	MCT	64	- 3	IML					22	WTO2		2002	2	UFT	45
5	New Venture Planning	19		IIML.	National expertise pooled for				23	WC03		2003	2	TERI	45
6	Research Methodology	30		IMB	faculty development in a critical area				24	W_04		2004	1	JM	50
7	Strategic Alliance	29							25-45	FCs	6 days each	2004-16	126		687
8	Mag. Ste Incoherence	34	1	IML	24 Convention	s/Conferen	ces/ Semir	nars Conducted	46-91	ECs	5/6 days each	2004-16	270	1	1102
9	International Business Strotegy	142		JFT	while earlier i	t was difficu	It to organ	ise one in a year	91	67MTPs		1		1789	
19	Case Method	37	3	IIML					Events			21 yrs	462		3162
11	Strategie HR	28		ID:	All this without any employee on rolls					IIML's Contribution					
12	Strategy Implementation	92	3	5 IIMK					MTP			ž.	Perso		Persons
13	New Frod. Dev.	31		IMB					100000000	Foundat		4	11		17%
14	Blue Ocean Strategy 19								Elective	25	9	252		23%	
	Tetal	828							Conve	ttion/ Con	ference/ Seminars	4	20	7 17%	16%

Strategic Management Forum



21st Annual Convention



All in all, the Forum had raised a pedestal for grooming of faculty members, research and literature development for teaching and training in SM through domestic cooperative efforts. Due to prudent policies, the Forum was able to save enough to support activities without AICTE grants. It had earned a name for itself in the country.